



IBM

00M-245

IBM Tivoli Automation Sales Mastery Test v4

Answer: A

QUESTION: 28

From the IDC study at 2009, what are the benefits of implementing a consolidated operations solution in the organization?

- A. Improve customer satisfaction by 20%
- B. Speed up the service delivery by 37%
- C. Reduce labor cost by 60%
- D. Reduce Expenses by 70% E. Both B & D

Answer: E

QUESTION: 29

Which one of the following is a key value of monitoring a resource?

- A. Providing Key Performance Indicators (KPI's) for the business and applying a business context to working problems.
- B. Understand the status of a single resource such as an operating system, middleware or application and alert when not in the appropriate status.
- C. Understand the performance of critical transactions and bottlenecks to take the first steps to align IT with the business.
- D. Tracking changes.

Answer: A

QUESTION: 30

Who is the target customer for marketing this solution?

- A. Customers with Hypervisor.
- B. Small and medium business.
- C. Customers with heterogeneous environments.
- D. Customers that live and breathe for Microsoft.
- E. Both A & B

Answer: A

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